

SecureCare Universal Life Individual Life and Long-Term Care Insurance

Insurance products issued by: Minnesota Life Insurance Company

SecureCare competitive comparison

Single-pay: Compound Inflation

See where SecureCare ranks #1 in compound inflation scenarios

The following hypothetical examples are for illustrative purposes only. Each table compares Securian Financial's hybrid life/LTC policy, SecureCare, to policies from four other companies using a vested return of premium schedule where available.

The comparisons emphasize why it's so important to start discussing long-term care (LTC) with your clients earlier in life. Younger clients typically have a better chance of being approved for coverage, and they can potentially receive a higher initial face amount and LTC benefits.



Learn how

SecureCare stands out from other long-term care products and can help offer your clients protection for all that lies ahead. Call your Life Sales Support Team today:

1-877-696-6654 (Securian and Broker-Dealer)

1-888-900-1962 (Independent Brokerage)

60-year-old male, non-tobacco underwriting rating, couples discount

| | | Securian | Lincoln | Nationwide® | Pacific Life | OneAmerica® |
|---|-------------------------------|------------|-----------------|-----------------------------|---|------------------------------|
| | | SecureCare | MoneyGuard® III | YourLife CareMatters® II | PremierCare® Choice Max ¹ | Asset-Care |
| *5000 | Initial face amount | \$82,365 | \$79,526 | \$84,851 | N/A ² | \$80,290 ³ |
| | Day 1 total LTC benefits | \$164,730 | \$146,818 | \$169,702 | N/A ² | \$80,290 ³ |
| \$50,000 , | Day 1 monthly LTC benefit | \$3,432 | \$3,059 | \$3,535 | N/A ² | \$1,606 ³ |
| 4-year benefit | Age 80 total LTC benefits | \$164,730 | \$146,818 | \$169,702 | N/A ² | \$80,290 ³ |
| | Age 80 monthly LTC benefit | \$3,432 | \$3,059 | \$3,535 | N/A² | \$1,606 ³ |
| \$50,000 | Initial face amount | \$67,724 | \$63,483 | \$63,422 | N/A ² | N/A ² |
| 4-year | Day 1 total LTC benefits | \$141,666 | \$122,580 | \$132,667 | N/A ² | N/A ² |
| benefit | Day 1 monthly LTC benefit | \$2,822 | \$2,442 | \$2,643 | N/A ² | N/A ² |
| 3% | Age 80 total LTC benefits | \$255,864 | \$221,399 | \$232,632 | N/A ² | N/A ² |
| compound inflation | Age 80 monthly LTC benefit | \$5,097 | \$4,410 | \$4,634 | N/A² | N/A² |
| | Initial face amount | \$160,510 | \$149,338 | \$161,059 | \$153,072 | \$156,323 ⁴ |
| \$100,000 | Day 1 total LTC benefits | \$481,529 | \$413,551 | \$483,177 | \$459,216 | \$312,646 ⁴ |
| | Day 1 monthly LTC benefit | \$6,688 | \$5,744 | \$6,711 | \$6,378 | \$3 , 1264 |
| 6-year benefit | Age 80 total LTC benefits | \$481,529 | \$413,551 | \$483,178 | \$459,216 | \$312,6464 |
| Denem | Age 80 monthly LTC benefit | \$6,688 | \$5,744 | \$6,711 | \$6,378 | \$3,1264 |
| \$100,000 | Initial face amount | \$131,099 | \$116,511 | \$115,731 | N/A ² | \$152,886 ⁴ |
| 6-year | Day 1 total LTC benefits | \$424,000 | \$347,835 | \$374,299 | N/A ² | \$305,7724 |
| benefit | Day 1 monthly LTC benefit | \$5,462 | \$4,481 | \$4,822 | N/A ² | \$3,0584 |
| 3% compound inflation | Age 80 total LTC benefits | \$765,791 | \$628,238 | \$656,335 | N/A ² | \$420,975 ⁴ |
| | Age 80 monthly LTC benefit | \$9,866 | \$8,094 | \$8,456 | N/A ² | \$5,362 (COB) ^{4,5} |
| \$100,000 6-year benefit 5% compound inflation | Initial face amount | \$95,002 | \$84,654 | \$80,032 | \$100,000 | \$149,956 ⁴ |
| | Day 1 total LTC benefits | \$323,098 | \$265,759 | \$272,186 | \$320,614 | \$299,912 ⁴ |
| | Day 1 monthly LTC benefit | \$3,958 | \$3,256 | \$3,335 | \$3,928 | \$2,9994 |
| | Age 80 total LTC benefits | \$857,274 | \$705,151 | \$687,799 | \$850,686 | \$528,8924 |
| | Age 80 monthly LTC benefit | \$10,503 | \$8,639 | \$8,427 | \$10,422 | \$7,579 (COB) ^{4,5} |



1. Illustrated numbers reflect a reimbursement payout once going on claims.

2. Plan design not available or not enough premium.

3. Calculated with 2% acceleration option. Total 50 months.

4. Calculated with 2% acceleration option and limited duration Continuation of Benefits Rider (COB). Total 100 months.

5. Continuation of Benefits (COB) monthly maximum benefit will be paid after the entire death benefit has been accelerated.

60-year-old female, non-tobacco underwriting rating, couples discount

| | | Securian | Lincoln | Nationwide® | Pacific Life | OneAmerica [®] |
|--------------------------------------|-------------------------------|------------|-----------------|------------------------------|---|-------------------------------------|
| | | SecureCare | MoneyGuard® III | YourLife CareMatters® III | PremierCare® Choice Max ¹ | Asset-Care |
| \$50,000 | Initial face amount | \$88,190 | \$77,793 | \$84,687 | N/A ² | \$86,670 ³ |
| | Day 1 total LTC benefits | \$176,379 | \$143,618 | \$169,374 | N/A ² | \$86,670 ³ |
| | Day 1 monthly LTC benefit | \$3,675 | \$2,992 | \$3,529 | N/A ² | \$1,733³ |
| 4-year benefit | Age 80 total LTC benefits | \$176,379 | \$143,618 | \$169,374 | N/A ² | \$86,670 ³ |
| | Age 80 monthly LTC benefit | \$3,675 | \$2,992 | \$3,529 | N/A ² | \$1,733 ³ |
| \$50,000 | Initial face amount | \$63,424 | \$55,915 | N/A ² | N/A ² | N/A ² |
| 4-year | Day 1 total LTC benefits | \$132,671 | \$107,967 | N/A ² | N/A ² | N/A ² |
| benefit | Day 1 monthly LTC benefit | \$2,643 | \$2,151 | N/A ² | N/A ² | N/A ² |
| 3% | Age 80 total LTC benefits | \$239,619 | \$195,006 | N/A ² | N/A ² | N/A ² |
| compound inflation | Age 80 monthly LTC benefit | \$4,773 | \$3,884 | N/A ² | N/A ² | N/A ² |
| | Initial face amount | \$167,023 | \$142,250 | \$157,659 | \$147,639 | \$159,861 ⁴ |
| \$100,000 | Day 1 total LTC benefits | \$501,070 | \$393,924 | \$472,978 | \$442,917 | \$319,7224 |
| | Day 1 monthly LTC benefit | \$6,959 | \$5,471 | \$6,569 | \$6,151 | \$3,1974 |
| 6-year benefit | Age 80 total LTC benefits | \$501,070 | \$393,924 | \$472,978 | \$442,917 | \$319,7224 |
| | Age 80 monthly LTC benefit | \$6,959 | \$5,471 | \$6,569 | \$6,151 | \$3,1974 |
| \$100,000 | Initial face amount | \$116,204 | \$99,088 | \$96,197 | N/A ² | \$150,290 ⁴ |
| 6-year | Day 1 total LTC benefits | \$375,828 | \$295,820 | \$311,120 | N/A ² | \$300,5804 |
| benefit | Day 1 monthly LTC benefit | \$4,842 | \$3,811 | \$4,008 | N/A ² | \$3,0064 |
| 3% compound inflation | Age 80 total LTC benefits | \$678,786 | \$534,294 | \$545,551 | N/A ² | \$413,8274 |
| | Age 80 monthly LTC benefit | \$8,745 | \$6,883 | \$7,028 | N/A ² | \$5,271 (COB) ^{4,5} |
| \$100,000 6-year benefit 5% | Initial face amount | \$68,851 | \$59,142 | N/A ² | \$100,000 | \$141,993 ⁴ |
| | Day 1 total LTC benefits | \$234,160 | \$185,668 | N/A ² | \$194,895 | \$283,986 ⁴ |
| | Day 1 monthly LTC benefit | \$2,869 | \$2,275 | N/A ² | \$2,387 | \$2,8404 |
| | Age 80 total LTC benefits | \$621,297 | \$492,644 | N/A ² | \$517,115 | \$500,8064 |
| compound inflation | Age 80 monthly LTC benefit | \$7,612 | \$6,036 | N/A ² | \$6,335 | \$7,176 (COB) ^{4,5} |

1. Illustrated numbers reflect a reimbursement payout once going on claims.

2. Plan design not available or not enough premium.

3. Calculated with 2% acceleration option. Total 50 months.

4. Calculated with 2% acceleration option and limited duration Continuation of Benefits Rider (COB). Total 100 months.

5. Continuation of Benefits (COB) monthly maximum benefit will be paid after the entire death benefit has been accelerated.

65-year-old male, non-tobacco underwriting rating, couples discount

| | | Securian | Lincoln | Nationwide [®] | Pacific Life | OneAmerica [®] |
|---|--------------------------------|------------|-----------------|-----------------------------|---|---------------------------------|
| | | SecureCare | MoneyGuard® III | YourLife CareMatters® II | PremierCare® Choice Max ¹ | Asset-Care |
| \$50,000 | Initial face amount | \$72,625 | \$68,619 | \$73,031 | N/A ² | \$71,373 ³ |
| | Day 1 total LTC benefits | \$145,250 | \$126,682 | \$146,062 | N/A ² | \$71,373³ |
| | Day 1 monthly LTC benefit | \$3,026 | \$2,639 | \$3,043 | N/A ² | \$1,427 ³ |
| 4-year benefit | Age 80 total LTC benefits | \$145,250 | \$126,682 | \$146,062 | N/A ² | \$71,373 ³ |
| | Age 80 monthly LTC benefits | \$3,026 | \$2,639 | \$3,043 | N/A ² | \$1,427 ³ |
| \$50,000 | Initial face amount | \$60,880 | \$55,386 | N/A ² | N/A ² | N/A ² |
| 4-year | Day 1 total LTC benefits | \$127,349 | \$106,946 | N/A ² | N/A ² | N/A ² |
| benefit | Day 1 monthly LTC benefit | \$2,537 | \$2,130 | N/A ² | N/A ² | N/A ² |
| 3% | Age 80 total LTC benefits | \$198,405 | \$166,621 | N/A ² | N/A ² | N/A ² |
| compound inflation | Age 80 monthly LTC benefits | \$3,952 | \$3,319 | N/A ² | N/A ² | N/A ² |
| | Initial face amount | \$139,705 | \$128,009 | \$138,353 | \$135,798 | \$138,590 ⁴ |
| ¢100.000 | Day 1 total LTC benefits | \$419,116 | \$354,487 | \$415,058 | \$407,394 | \$277 , 180 ⁴ |
| \$100,000 | Day 1 monthly LTC benefit | \$5,821 | \$4,923 | \$5,765 | \$5,658 | \$2,7724 |
| 6-year benefit | Age 80 total LTC benefits | \$419,116 | \$354,487 | \$415,058 | \$407,394 | \$277 , 180 ⁴ |
| Denem | Age 80 monthly LTC benefits | \$5,821 | \$4,923 | \$5,765 | \$5,658 | \$2,7724 |
| \$100,000 | Initial face amount | \$113,919 | \$103,420 | \$102,015 | N/A ² | \$135,5604 |
| 6-year | Day 1 total LTC benefits | \$368,439 | \$308,753 | \$329,937 | N/A ² | \$271,1204 |
| benefit | Day 1 monthly LTC benefit | \$4,747 | \$3,978 | \$4,251 | N/A ² | \$2,711 ⁴ |
| 3% compound inflation | Age 80 total LTC benefits | \$574,015 | \$481,034 | \$499,059 | N/A ² | \$340,608 ⁴ |
| | Age 80 monthly LTC benefits | \$7,395 | \$6,197 | \$6,429 | N/A ² | \$4,101 (COB) ^{4,5} |
| \$100,000 6-year benefit 5% compound inflation | Initial face amount | \$94,413 | \$83,053 | \$63,441 | \$100,000 | \$132,8054 |
| | Day 1 total LTC benefits | \$321,096 | \$260,732 | \$215,760 | \$285,795 | \$265,610 ⁴ |
| | Day 1 monthly LTC benefit | \$3,934 | \$3,194 | \$2,643 | \$3,501 | \$2,6564 |
| | Age 80 total LTC benefits | \$667,535 | \$542,051 | \$427,191 | \$594,149 | \$395,752 ⁴ |
| | Age 80 monthly LTC benefits | \$8,178 | \$6,641 | \$5,234 | \$7,279 | \$5,259 (COB) ^{4,5} |

1. Illustrated numbers reflect a reimbursement payout once going on claims.

2. Plan design not available or not enough premium.

3. Calculated with 2% acceleration option. Total 50 months.

4. Calculated with 2% acceleration option and limited duration Continuation of Benefits Rider (COB). Total 100 months.

5. Continuation of Benefits (COB) monthly maximum benefit will be paid after the entire death benefit has been accelerated.

65-year-old female, non-tobacco underwriting rating, couples discount

| | | Securian | Lincoln | Nationwide [®] | Pacific Life | OneAmerica [®] |
|---|--------------------------------|------------|------------------------|-----------------------------|---|------------------------------|
| | | SecureCare | MoneyGuard® III | YourLife CareMatters® II | PremierCare® Choice Max ¹ | Asset-Care |
| \$50,000 | Initial face amount | \$76,009 | \$67,996 | \$72,567 | N/A ² | \$76,275 ³ |
| | Day 1 total LTC benefits | \$152,018 | \$125,532 | \$145,134 | N/A ² | \$76,275 ³ |
| | Day 1 monthly LTC benefit | \$3,167 | \$2,615 | \$3,024 | N/A ² | \$1,526 ³ |
| 4-year benefit | Age 80 total LTC benefits | \$152,018 | \$125,532 | \$145,134 | N/A ² | \$76,275 ³ |
| | Age 80 monthly LTC benefits | \$3,167 | \$2,615 | \$3,024 | N/A ² | \$1,526 ³ |
| \$50,000 | Initial face amount | \$51,001 | \$59,305 ⁶ | N/A ² | N/A ² | N/A ² |
| 4-year | Day 1 total LTC benefits | \$106,686 | \$114,513 ⁶ | N/A ² | N/A ² | N/A ² |
| benefit | Day 1 monthly LTC benefit | \$2,125 | \$2,281 ⁶ | N/A ² | N/A ² | N/A ² |
| 3% | Age 80 total LTC benefits | \$166,213 | \$178,411 ⁶ | N/A ² | N/A ² | N/A ² |
| compound inflation | Age 80 monthly LTC benefits | \$3,311 | \$3,554° | N/A² | N/A ² | N/A ² |
| | Initial face amount | \$144,028 | \$126,349 | \$133,335 | \$100,000 | \$139,6804 |
| | Day 1 total LTC benefits | \$432,084 | \$349,890 | \$400,005 | \$374,478 | \$279,3604 |
| \$100,000 , | Day 1 monthly LTC benefit | \$6,001 | \$4,860 | \$5,556 | \$5,201 | \$2,7944 |
| 6-year benefit | Age 80 total LTC benefits | \$432,084 | \$349,890 | \$400,005 | \$374,478 | \$279,3604 |
| Denem | Age 80 monthly LTC benefits | \$6,001 | \$4,860 | \$5,556 | \$5,201 | \$2,7944 |
| \$100,000 | Initial face amount | \$100,984 | \$85,322 | \$84,441 | N/A ² | \$130,8724 |
| 6-year | Day 1 total LTC benefits | \$326,602 | \$254,722 | \$273,101 | N/A ² | \$261,7444 |
| benefit 3% compound inflation | Day 1 monthly LTC benefit | \$4,208 | \$3,282 | \$3,518 | N/A ² | \$2,6174 |
| | Age 80 total LTC benefits | \$508,835 | \$396,856 | \$413,089 | N/A ² | \$328,8294 |
| | Age 80 monthly LTC benefits | \$6,555 | \$5,113 | \$5,322 | N/A ² | \$3,959 (COB) ^{4,5} |
| \$100,000 6-year benefit 5% compound inflation | Initial face amount | \$70,839 | \$53,948 | N/A ² | N/A ² | \$123,2684 |
| | Day 1 total LTC benefits | \$240,921 | \$169,362 | N/A ² | N/A ² | \$246,536 ⁴ |
| | Day 1 monthly LTC benefit | \$2,952 | \$2,075 | N/A ² | N/A ² | \$2,4654 |
| | Age 80 total LTC benefits | \$500,859 | \$352,101 | N/A ² | N/A ² | \$367,3324 |
| | Age 80 monthly LTC benefits | \$6,136 | \$4,314 | N/A ² | N/A ² | \$4,881 (COB) ^{4,5} |

1. Illustrated numbers reflect a reimbursement payout once going on claims.

- 2. Plan design not available or not enough premium.
- 3. Calculated with 2% acceleration option. Total 50 months.
- 4. Calculated with 2% acceleration option and limited duration Continuation of Benefits Rider (COB). Total 100 months.
- 5. Continuation of Benefits (COB) monthly maximum benefit will be paid after the entire death benefit has been accelerated.
- 6. Basic return of premium; vested return of premium not available.

All illustration and benchmarking data provided by Competitor Illustration Software, September 2019.

This comparison does not take all material factors into account and must not be used with the public. These factors include but are not limited to account options, rider availability, surrender periods or fees and expenses. For information regarding these and other factors please consult each company's respective policies.

SecureCare may not be available in all states. Product features, including limitations and exclusions, may vary by state. The optional Long-Term Care Inflation Protection Agreement is available with 3% simple interest, 3% compound interest, 5% simple

interest or 5% compound interest. Additional agreements may be available. Agreements may be subject to additional costs and restrictions. Agreements may not be available in all states or may exist under a different name in various states and may not be available in combination with other agreements.

Life insurance products contain fees, such as mortality and expense charges, and may contain restrictions, such as surrender periods.

The Acceleration for Long-Term Care Agreement and Extension of Long-Term Care Benefits Agreement are tax qualified longterm care agreements that cover care such as nursing care, home and community based care, and informal care as defined in these agreements. These agreements provide for the payment of a monthly benefit for qualified long-term care services. These agreements are intended to provide federally tax qualified longterm care insurance benefits under Section 7702B of the Internal Revenue Code, as amended. However, due to uncertainty in the tax law, benefits paid under this agreement may be taxable. These are general marketing materials and, accordingly, should not be considered investment advice or a recommendation that any particular product or feature is appropriate or suitable for any particular individual. These materials are based on hypothetical scenarios and are not designed for any particular individual or group of individuals (for example, any demographic group by age or occupation). The materials were prepared for financial professionals who are experienced in investment and/or insurance matters. As a result, they should not be reviewed or relied on by any other persons. Securian Financial Group, and its affiliates, have a financial interest in the sale of their products.

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