

# Life Quick Request<sup>SM</sup>

Makes the Process as Easy as 1-2-3

- 1 You collect basic client information** and submit to your agency.
- 2 Genworth and your agency take over from there** by gathering the remaining information and completing the application.
- 3 You deliver the policy** to your clients and pick up your commission from your agency, just as you do today.



Throughout the process, real-time updates will be provided to your agency.

Initial payment (including TIAA\*) for Life Quick Request cases can also be made via credit card (where available) or EFT. Once the case is in force, encourage the client to sign up for online account management at [genworth.com/service](http://genworth.com/service).

Cases submitted through Life Quick Request\*\* have:

- 13-Day Cycle Time
- Up to 8% Increase in Placement Rates
- Fewer Attending Physician Statements
- Minimal Paperwork
- Faster-Paid Commissions

\* Temporary Insurance Application and Agreement

\*\* As of February 27, 2012, cases processed through Life Quick Request had a median cycle time of 13 days from the day New Business received the case to the day the policy mailed and an 8% increase in placement ratio over paper applications (rolling 12-month average).

Life Insurance underwritten by Genworth Life Insurance Company, Genworth Life and Annuity Insurance Company, Richmond, VA, Genworth Life Insurance Company of New York, New York, NY  
Only Genworth Life Insurance Company of New York is admitted in and conducts business in New York.