Indemnity Payment Method

The ExtendCare rider utilizes the indemnity model which offers several advantages to your client, including:

• Retains control of the monthly benefit amount; payment is made directly to the policy owner
• The ExtendCare rider is designed to qualify for favorable tax treatment
• Policy owners may take the full benefit amount even if the insureds’ expenses are less than the selected benefit amount

An amount equal to policy debt reduction will be applied to repay policy debt, and thus will reduce the net amount of proceeds distributable as an accelerated death benefit.

No Receipts or Proof of Care Needed

The ExtendCare rider does not use the reimbursement approach. By using the indemnity model no bills need to be submitted to receive the monthly benefit amount.

Client Can Specify Benefit Amount (Up to Maximum Allowed)

With the ExtendCare rider, the policy owner can specify the maximum monthly benefit amount up to the maximum allowed ($1,000 - $9,900)¹.

¹ Monthly benefit amounts are subject to change.
No Health License or Additional CE Required

The ExtendCare rider is classified as a Section 101 (g) of the IRC—Accelerated Benefit. It is not a health based product and does not require separate licensing or additional continuing education to be able to sell it.

Benefit Can Be Used for Medical or Non-Medical Reasons

The payment can be used for any purpose, such as home care, transportation, medical expenses and medications, adult day care, etc.

Premium Flexibility

(Lifetime Payment option up to Single Pay)

The policy owner retains the flexible premium payment options of universal life insurance when combining a UL policy with the ExtendCare rider. Payment options include single pay, short pay, and lifetime level premium payments.

Rider Available with All Risk Classes

(Substandard Ratings Up to Table 4)

The rider is offered up to a Table 4 on the base policy and must meet all benefit specific underwriting criteria.

Client Focused Maximum Face Amount Available

With the ExtendCare rider, your client can choose a base policy Maximum Face Amount that works with their specific needs.

Policy with Rider Issued Up to Age 80

The ExtendCare rider is available for applicants between the ages of 20 and 80.

Family and Informal Care Allowed

The ExtendCare rider does not require that the insured receive care from a licensed caretaker.

Your Next Steps ...

To learn more about ExtendCare and how it could work for your clients, contact the Life Sales Desk at 800.628.6390, option 2.