



Rx FOR SUCCESS

Adrenal Insufficiency (including Addison's Disease)

The adrenal glands sit atop the kidneys. **Primary** adrenal insufficiency occurs when the adrenal glands do not produce enough of a hormone called cortisol and, in some cases, not enough aldosterone. Tuberculosis used to be the main cause of this disease but now accounts for only 20% of these cases. It is believed that an autoimmune disorder is the main cause. Addison's Disease results in the gradual destruction of the adrenal cortex. This disease is characterized by weight loss, muscle weakness, fatigue, low blood pressure, and darkening of the skin. Addison's Disease is frequently accompanied by other autoimmune processes, such as pernicious anemia or hypothyroidism. Other causes of adrenal insufficiency include metastatic tumors, intra-adrenal hemorrhage, hemochromatosis, and surgical excision of the adrenal glands. The most specific test for diagnosing adrenal insufficiency is the ACTH stimulation test. Treatment is hydrocortisone, and if aldosterone is also deficient, fludrocortisone (Florinef) is added.

Secondary adrenal insufficiency is due to either 1) inadequate secretion of ACTH by the pituitary gland or 2) abrupt withdrawal of prednisone that has been administered over a long period of time for other illnesses (such as asthma).

The main mortality risks are non-compliance with routine medication and adrenal crisis during periods of stress. Patients must learn how to increase their replacement medication to compensate for acute illness or stress when they occur. This is why the greatest risk occurs during the first few years following initial diagnosis.

PRIMARY (ADDISON'S DISEASE) OR SECONDARY ADRENAL INSUFFICIENCY

*Do not count initial diagnostic hospitalization

Diagnosis within one year, or not compliant with medication, or incomplete evaluation for cause (i.e., cancer not ruled out).	Postpone
Diagnosis more than one year ago, cause known, cancer ruled out by adequate evaluation, compliant with medication, no hospitalization* for illness.	0
Diagnosis more than one year ago, cause known, cancer ruled out by adequate evaluation, compliant with medication, no more than one hospitalization* for illness in past two years or two episodes in past five years.	Table C
Causes other than primary adrenal failure (such as hemochromatosis or TB) are rated for greater of cause or Table C or may be declined as in metastatic cancer.	

To get an idea of how a client with Adrenal Insufficiency would be viewed in the underwriting process, use the Ask "Rx"pert Underwriter on the next page for an informal quote.

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Ask “Rx”pert Underwriter (Ask Our Expert)

After reading the *Rx for Success* on Primary Adrenal Insufficiency including Addison’s Disease, use this Ask “Rx”pert Underwriter for an informal quote.

Producer _____ Phone _____ Fax _____
Client _____ Age/DOB _____ Sex _____

If your client has adrenal insufficiency or Addison’s Disease, please answer the following:

1. Please list date of diagnosis.

2. Is your client on any medications?

- Yes. Please give details. _____
 No

3. Has your client ever been hospitalized for Addison’s Disease or secondary adrenal insufficiency?

- Yes. Please give details. _____
 No

4. Has your client been prescribed steroids for any other illness?

- Yes. Please give details. _____
 No

5. Has your client smoked cigarettes in the last 12 months?

- Yes. Please give details. _____
 No

6. Does your client have any other major health problems (e.g., cancer, etc.)?

- Yes. Please give details. _____
 No